

## Did you know? Melton Construction has a Small Projects & Handyman Department



### Specializing in:

- Weatherproofing/Winterizing
- Painting (interior & exterior)
- Drywall Repair
- New Windows & Doors
- Bathroom & Basement Remodels

NO PROJECT IS TOO SMALL!

**We're at your service! Call us today!**

Picture of Service Department job, or truck ?

## Melton Mailbox

### Letters from satisfied customers

"As with other jobs you have done for us, we were very pleased with the outstanding quality of this one."  
-Edward & Marjorie Brentari-

"I really like the home fix-it maintenance program. I am ready to set up the next visit."  
-Patti Raush-

"Awesome Carpet Crew - done ahead of schedule"  
-Doug Swartz, owner of Tans To Go-

"He did a superb job, and I would highly recommend him to anybody."  
- Diana Forrest-

### It's nice to share

Please recycle this newsletter - by giving it to a friend or relative!

(but don't forget to jot down the phone number first)

### Thought of the day:

Quality isn't something that can be argued into an article or promised into it. It must be put there. If it isn't put there, the finest sales talk in the world won't act as a substitute.

C.G. Campbell



Ty Melton  
President

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# REMODELER'S REVIEW

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## Small changes that make a big difference

Are you already living in your dream home? Though many people would not answer 'yes', it might surprise you that most people are already pleased with most of their home.

Ty Melton, of Melton Construction, loves revealing the potential that many homes have. "Most people like their neighborhood, their property and much of their home. We can help them with the parts that they don't like - often without the expense of a whole home remodel". A smaller remodel, such as a small addition, a new front entry, or perhaps just moving a few walls can often make a big difference.

Lavinia Cooke moved to her new home from California two years ago. The house was perfect for her furniture - much of which is antique - but the kitchen just wasn't right. "The kitchen seemed like a little cottage kitchen; it didn't fit in with the rest of the house. The most glaring error was that there was not ventilation in the kitchen, and the house is an open plan, so smells travel everywhere." She tried to make due, but Lavinia, who loves to cook, was finding that she used the kitchen less



The new gas cooktop, above, is now properly vented with an efficient range hood, which is hidden by a custom-built cabinet. "It works so well, that now I have to go outside to see how my sauces smell!" laughs homeowner, Lavinia Cooke. The nearby built-in desk, left, uses the same black granite as the kitchen countertops.



and less. She wanted to move the cook top off of the island, add a range hood, and replace the upper cabinets with a set that went up to the ceiling.

She initially went to a kitchen designer, but was disappointed when he disagreed with her ideas ("He didn't think I knew what I wanted.") When Ty Melton came over to the house, he looked at the space, listened to her ideas, and then related everything that she had said back to her. Ty remembers, "She didn't want to redo the whole kitchen; she just wanted to move things around a bit, replace the upper cupboards, and add a range hood." It was then that Lavinia knew she had the right remodeler.

CONTINUED INSIDE



## Strong, beautiful, affordable: Concrete makes a comeback

Thinking about new flooring? Consider stained concrete. It's surprisingly cost-effective - about the same price as wall-to-wall carpeting. Its durability makes it perfect for commercial applications, or in high-traffic areas. A front entryway can be the perfect place, and the infinite range of colors that the concrete can be stained makes it a versatile choice that is suitable for many styles of décor. Its long-lasting polyurethane coating makes stained concrete easy to maintain.

Although concrete - like ceramic or stone tiles - can be a cold surface, it can also be a radiant heat source, by installing hot water lines in the concrete. For many people this is the best way to heat a home, because it's even, and is so comfortable.

We'd be happy to talk with you about whether stained concrete flooring is right for your remodeling or commercial project.

*Below and right: the range and depth of color makes stained concrete a versatile and durable flooring option*



## SMALL CHANGES, BIG DIFFERENCE

CONTINUED FROM OUTSIDE...

Throughout the whole remodeling process, Lavinia's satisfaction with Melton Construction grew. The lower cabinets of the kitchen were reused in a new configuration, which allowed a new gas cook top to be placed against an outside wall. Lavinia's daughter, an artist who has her studio in the house, wanted the range hood to blend in with the cabinetry. She designed a cabinet with an arch, as well as a backsplash. Mother and daughter chose the tiles, and provided a rough draft of their ideas. Lavinia is pleased and proud, "Shane was able to take what my daughter designed and did a beautiful job. Now it all fits."

The Melton Team's craftsmanship didn't end there. The lower cabinets are cherry, which can be hard to match. The company that made the originals didn't make upper cabinets large enough to go to the ceiling, which was Lavinia's plan. So Melton Small Changes bought and installed crown molding that matched the new upper cabinets.

The result is exactly what Lavinia wanted. "Now my kitchen is a delight - I'm happy every time I'm in there. I'm not always this enthusiastic about things, but it's such a pleasure to be in my kitchen." As she prepares a small feast to celebrate her daughter's birthday, she couldn't be more pleased. "Not often do you find someone you have complete confidence in. I would recommend Melton Construction to anyone. In fact, I have!"

Are you happy with 90 percent of your home, but struggle with that one part that just isn't right? Call us today, and let us help you make your dreams a reality.

*Without moving a wall, the kitchen workspace, above, was made more user-friendly by moving the cooktop from the island to an outside wall, and enlarging the island top to accommodate seating. All of the lower cabinets were reused (some were moved) in the redesign, which reduced the projects overall cost. The granite countertops - the most expensive single element of the new kitchen - combine with the black appliances to complement the cherry wood cabinetry, which will continue to deepen in color as they age.*

*Lavinia Cooke, right, sports her Melton Construction shirt with pride.*



## New leader, renewed focus in Service Department



There's a new captain at the helm of the Melton Service Department. Geof Held has joined the Melton Team, and has taken over for former head Steve Phoenix, who has left to pursue other ventures. After leaving the world of Information Technology a number of years ago, Geof headed up his own construction company until joining Melton Construction. He is excited about leading the Service Department, which has a reputation of quality workmanship and excellent value in the area of small projects such as painting, weatherproofing, replacement windows and doors, and decks.

Why do people come to Melton Construction for small projects? For home owners, it's the longevity of the company. Geof is clear about this, "We don't just want people's business once; we want it always. Melton has long-term reliability. There's a lot of history and know-how. We work at building a positive relationship with our clients, and we always give our best, because we want them to come back. It's the reliability and the consistently high quality that bring people back to us."

The same is true for management companies and home owner's associations. "They want to know that the company they're dealing with has a reputation for quality work and is committed to being there for a long time. They need to rely on single point of contact, as well as the manpower; we provide both. When they need something done, they need it done quickly and efficiently - which a single guy can't do. We can."

In fact, Geof spends much of his time scheduling and consulting the experienced team of tradesmen, so that he can report back to clients himself with the solutions that meet their needs and their budget. If you're thinking about a small project that needs tackling around your home, Geof would be glad to come out and work with you to take care of your problem, or make your dream - however small - a reality. Give him a call today!